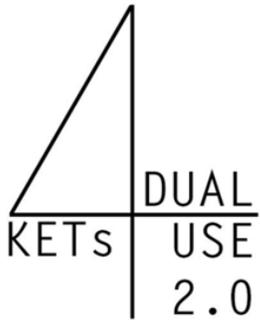


EU KETs4Dual-Use 2.0 webinar:

# Artificial Intelligence as a dual-use technology

This project was funded by the European Union's COSME Programme 2014-2020  
under grant agreement no. 101035905





# Agenda



14.00 Welcome and introduction to the EU KETs4Dual-Use 2.0 project

14.10 Mr. Jaanus Tamm, President and CEO, [DefSecIntel Solutions](#)  
*General overview of artificial intelligence (AI) as dual-use technology and set the scene for the webinar with a general overview and some use cases*

14:30 Mr. Sébastien de Peretti, Co-Founder, [Jumpster](#)  
Perspectives from Singapore (incl. 5 min Q&A)

14:50 Mr Jean-Pierre Labry, Managing Partner, [TTE Gulf](#)  
Perspectives from UAE (incl. 5 min Q&A)

15:10 Q & A

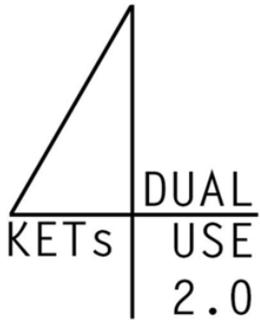
15:30 Wrap up and next webinar



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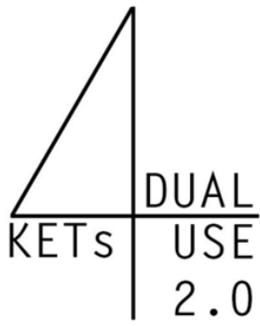
# Rationale

The key security threats in Europe have changed dramatically over the last two decades and the dividing lines between the civil and defence sectors are becoming less clear cut than before.

The security and defence industries are increasingly becoming more dependent on dual-use technologies.

Many of the dual-use technologies are developed and manufactured by Small & Medium-sized Enterprises (SMEs) with difficulties breaching the barriers to enter markets in countries outside the European Union (EU).





# Scope

The project builds on the outcomes of its predecessor, EU KETs4Dual-Use (September 2018 - February 2020). The focus of EU KETs4Dual-Use 2.0 is to establish/secure business agreements and/or to develop joint collaborative projects between the Partnership SME members and businesses and other relevant stakeholders from target countries Canada, Singapore and the United Arab Emirates (UAE).

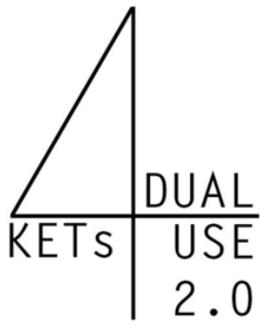
The project aims to build an all-encompassing growth and support ecosystem where European start-ups/SMEs will be given an opportunity to identify the optimal ways of bringing their solutions into both the European and global dual-use market value chain.



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# Objectives

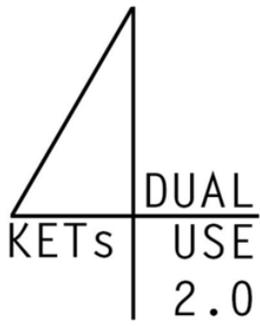
- To raise awareness about the project and inform about the opportunities of the project, the consortium will organise webinars and training sessions
- In the spring of 2022, four webinar workshops are planned:
  - Cyber-security - 24 March 2022
  - Artificial Intelligence (AI) – 19 May 2022
  - Access to EU funding: European Defence Fund – 2 June 2022
  - Procurement processes in target countries – 30 June 2022
- Three business missions to Canada, Singapore and United Arab Emirates (UAE) will be organised from September 2022 onwards



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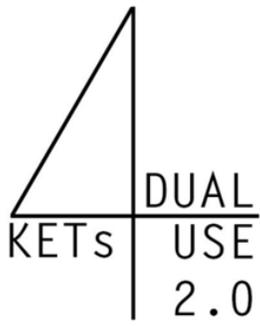
# Partnership

## OPTITEC (coordinator)

One of the leading French and European photonics and artificial intelligence (AI) clusters serving over 230 members in the French regions of Provence-Alpes-Côte d'Azur and Occitanie. Established in 2000 and recognised as a national cluster in 2005.

One of its 5 areas of strategic activities is focused on photonics, imaging technologies & products and AI for defence & security. Optitec is also 1 of 9 French clusters, out of 70, considered to be supporting R&D activities relevant to the French Ministry of Defence (DoD). As such, it is under the direct supervision of the Direction Générale de l'Armement (DGA), the MoD's armaments procurement and technology agency.





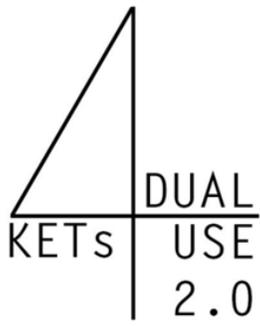
# Partnership

## Center for Defence, Space & Security (CenSec)

The prime Danish cluster organisation for companies within the space, defence and security industries. CenSec has around 170 members consisting of companies with cutting edge skills in advanced manufacturing, electronic and software development. Among our members are also leading Danish universities and knowledge institutions. CenSec works with prime contractors, system integrators, Ministry of Defense procurement, logistic and repair agencies etc. to identify, develop and recommend appropriate supplier and sub-contractor capability.

CenSec was founded in 2004 as a network and established in 2007 as an industrial cluster. In October 2020, CenSec was appointed by the Danish Ministry of Higher Education and Science to be the national Danish cluster for defence, space and security in the 4-year period from 2021-2024.





# Partnership

## Estonian Defence Industry Association (EDIA)

Founded in 2009, it represents all the main defence and security industry related enterprises in Estonia.

In 2012, Estonian Defence and Security Innovation Industry Cluster was established with the aim of becoming the centre of competence in research and development and export in the field.

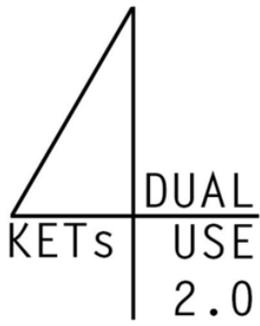
The long-term vision aims at creating synergies through the co-operation of national and international capital to strengthen the Estonian defence industry and its export.



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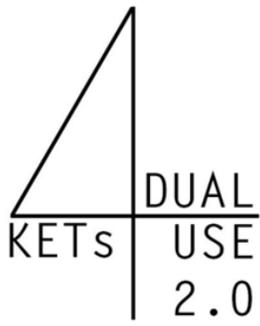
# Partnership

## Minalogic Partenaires (MMNT)

A global innovation cluster for digital technologies serving French Auvergne-Rhône-Alpes region. Founded in 2005, Minalogic today counts more than 400 members, including 350 companies.

The cluster supports the region's leading innovators by facilitating networking, fostering collaborative R&D, and providing companies with personalised assistance throughout all phases of business growth. The products and services developed by its members address all industries, from ICT and healthcare to energy, advanced manufacturing, security and defence.





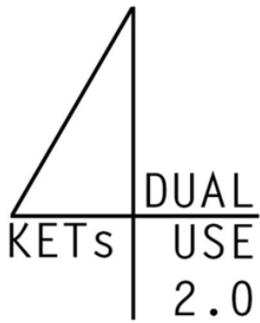
# Partnership

## SAFE Cluster

SAFE is a French competitiveness cluster, located in the South-East of France (PACA Region) where high standard security and defence industries are located. SAFE gathers a network of 450+ members including companies, research and academia partners, mainly from the areas of security, environmental protection and aerospace industry and practitioners.

The expertise of SAFE lies in its market knowledge, the dense network of partners and the dedicated tools and methodologies that have been developed to support the development of its members. SAFE has based its added value on its capacity to build links and bridges between end-users, experts, scientists and technology providers.





# More information

European Cluster Collaboration Platform: [Project Profile](#)

Partners' websites:

[Optitec](#)

[CenSec](#)

[Minalogic](#)

[SAFE Cluster](#)

[Estonian Defence Industry Association](#)

**Disclaimer:** The content of this presentation represents the views of the EU KETs4Dual-Use 2.0 consortium only and is its sole responsibility; it cannot be considered to reflect the views of the European Commission and/or the Executive Agency of Small and Medium-sized Enterprises (EASME) or any other body of the European Union. The European Commission and the Agency do not accept any responsibility for use that may be made of the information it contains.

